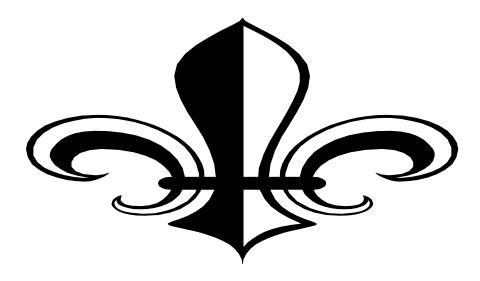
### **The Change Process**



The Change Process for Schools, Organizations, and Individuals

## Change



Making Change Meaningful

# Developed from the Contents of Reginald Leon Green's

Practicing the Art of Leadership: A Problembased Approach to Implementing the ISLLC Standards

Chapter 7

# The Concept of Change

 Change is a process, not an event. It can be planned or unplanned and can be influenced by forces inside and outside of the schoolhouse.





# Factors Affecting the Change Process

- Capacity for change
- Forces that positively influence change
- Forces that negatively influence change

Theories that inform change

### **Steps in the Change Process**

Establishing the vision

Determining the state of existing programs

 Identifying a process that can be used to achieve the vision

# The Change Process The Change Process



Vision

Discrepancy Analysis

State of Current Reality

Classifying the Change

Magnitude of the change



### Classifying the Change

First-order or continuous change



Second-order or discontinuous change

### First-order or Continuous Change

 Change occurs without a disruption to the system. The system remains stable, and the equilibrium is maintained.



# Second-order or Discontinuous Change

 The equilibrium of the system is disrupted as the fundamental properties of the system are changed.



## **Change Capacity**

Readiness for the desired change

- The level of dissatisfaction the stakeholders are experiencing with current conditions
- The short and long term costs
- The extent to which individuals understand the vision to be achieved by the change

- The consequences of the change
- The degree of difficulty in making the change



 For the school leader to make change that is effective and sustained, producing the least amount of conflict, the school must have a capacity for change.

 If the capacity for the desired change is absent, the leader can build capacity.



## **Building a Capacity for Change**

- Establish effective lines of communication.
- Secure community support.
- Acquire support for the new program concept.
- Drive fear out of the schoolhouse.

## **Building A Capacity For Change**

- Work out bargaining agreements.
- Acquire necessary approval from all agencies.
- Identify sources of needed resources.
- Become knowledgeable of effective change strategies.

#### **Change Theories and Strategies**

Informing Capacity
Building

## **Change Theories and Strategies**

- Force Field Analysis
- Empirical-rational Strategy
- Normative-re-educative Strategy

The Power-Coercive Strategy



## **Change Theories and Strategies**

- Change Agentry
- Participatory Change
- Data-Driven Change





#### **Force Field Analysis**

Assessing the environment in which the change is to occur

### **Force Field Analysis**

The environment in which change occurs

contains a force field.

### **Force Field Analysis**

Driving Forces

Restraining Forces

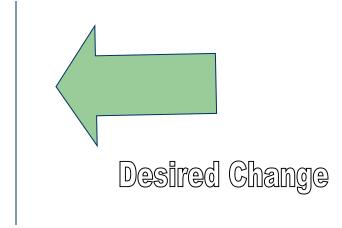
### **Driving Forces**

 Driving forces move one toward the desired change.



## **Restraining Forces**

 Restraining forces resist the desired change, inhibiting its attainment.



### A State of Equilibrium

 People are viewed as constantly seeking a balance between the power of the two forces, which allows the status quo to be maintained in a frozen state of existence.



### A State of Equilibrium

 When one of the forces is substantially altered, reflecting a change in the power status of the other, the state of equilibrium is "unfrozen," and there is a break in the status quo.



## **Driving Forces**



Restraining Forces

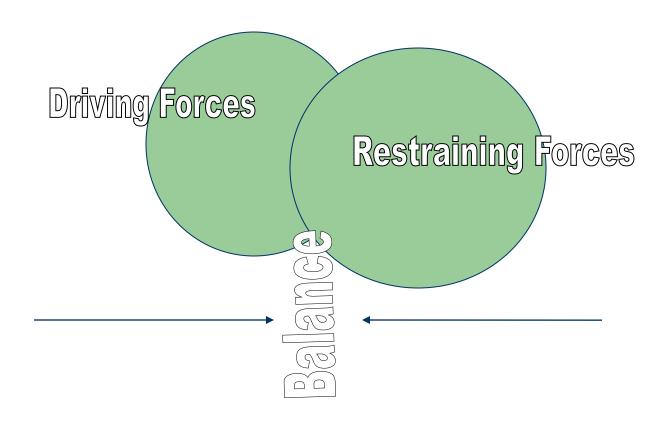
### **Restraining Forces**

Driving Forces

POWEI

**Restraining Forces** 

## Reducing the Amount of Conflict



## **Change Strategies**

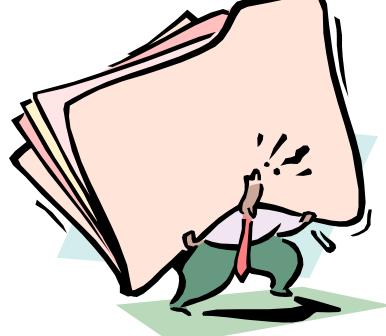
Empirical–Rational
Normative-Re-educative
Power-Coercive

## **Empirical—Rational**

A Non-coercive Approach

 The leader assembles and presents the necessary information regarding the desired

change.



### **Empirical**–Rational

 The group selects the action suggested by the data.

# Theory Y

#### Normative-Re-educative

**A Consensus Approach** 

The leader seeks change using a consensus approach.



#### Normative—Re-educative

 Group activities are initiated to bring about changes in the norms of the group through changes in attitudes, values, skills, and relationships.

Change is made by the group.

### Power-Coercive

**Using the Leader's Power Base** 

 The leader uses his/her power to bring about the desired change.

## Fullan's Change Agentry Theory

**Building Change Capacity** 

# Fullan's Change Agentry Theory

 The leader establishes readiness for change by identifying and creating four leadership capacities.

 These leadership capacities must be compatible with four organizational capacities.

## **Leadership Capacities**

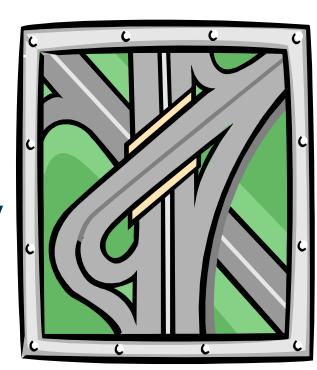
Personal vision

- Inquiry
- Mastery
- Collaboration



## **Organizational Counterparts**

- Shared vision building
- Organizational structure
- Norms and practices of inquiry
- Organizational development



#### **Shared Vision**

 Every individual in the organization has a vision, and that vision causes each individual to raise questions about his/her role in the change process and to take a stand for a preferred future.

## **Inquiry**

 Individuals internalize norms, habits, and techniques for continuous learning. The individual continuously checks, views, and assesses the initial mental map to make sure it

fits.

## **Mastery**

Individuals clarify what is important and clearly

see current reality.



#### Collaboration

 Forming productive mentoring and peer relationships, team building, and developing partnerships

# The Purpose of Change in Schools

Instructional Improvement

# The Purpose of Change in Schools

 The primary purpose for change in schools is to improve the instructional program.

# **Instructional Change**

- Instructional change should:
  - Involve stakeholders.
  - Make use of data.
  - Involve an assessment of current materials.
  - Make use of structured pupil and program evaluations.

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